

Webster Town Board

August 24, 2023

A workshop meeting of the Webster Town Board was called to order by Supervisor Flaherty at 5:30 p.m. at the Webster Town Board Meeting Room, 1002 Ridge Road, Webster, New York, with the following officials present:

Supervisor	Thomas J. Flaherty
Councilman	William G. Abbott
Councilman	John J. Cahill
Councilwoman	Patricia T. Cataldi
Councilwoman	Ginny L. Nguyen
Town Attorney	Charles J. Genese

Department Heads Present:

Finance Director.....	Paul Adams
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On March 22, 2023, the Town of Webster issued a Request for Qualifications (RFQ) for professional services related to grant and public funding assistance. A committee of selected Town of Webster personnel evaluated the submitted proposals. Based on metric-based criteria, the committee selected four firms to provide presentations to the Town Board on May 18, 2023. After regrouping, the committee decided to invite an additional firm that had originally submitted a proposal to provide a presentation.

Jean O’Connell, Owner/President and Rick Mancuso, Operations Manager from J. O’Connell & Associates, Inc. appeared before the Town Board to provide a presentation on identification, application and management of grants.

The firm has over thirty-four years of experience and has an extensive history of providing comprehensive grant consulting services to municipalities, school districts, and non-profit organizations throughout New York State. They are dedicated to helping their clients secure and utilize funding resources efficiently and effectively and prepare them on all aspects of the grant process. They are committed to building long-term relationships based on mutual trust and respect, maintaining high quality work standards, and serving their clients with reliability. In the last ten years, their municipal clients have been awarded over \$70 million in funding.

Following the presentation, a general discussion took place.

There being no further business to come before the Board, the meeting was adjourned at 6:12 p.m.

Dorothy M. Maguire, Town Clerk